

**Kansas, Inc.**  
**Board of Director's Meeting Minutes**

The June 6, 2006 meeting was held at the General Motors Fairfax Plant, located in Kansas City, Kansas. Prior to the meeting, plant officials provided the Board with an overview and tour of the facilities.

**Members Present:** Gene Argo, Patti Bossert, Rep. Tom Burroughs, Rep. Lana Gordon, Sen. Laura Kelly, Wil Leiker, Lawrence McCants, John Pilla, Reginald Robinson, Donald Schnacke

**Members Not Present:** Sec. Howard Fricke, Donna Johnson, Sen. Stephen Morris, Gov. Kathleen Sebelius, and Stephen Waite.

**Staff Present:** Stan Ahlerich, Debby Fitzhugh, Daniel Korber

**Others Present:** Rae Anne Davis, Kansas Department of Commerce

At 10:30 a.m. Bossert called the meeting to order. A quorum was present.

**Approval of Minutes – March 14, 2006**

Bossert referred to the Minutes of the March 14, 2006 meeting. Fitzhugh provided the results of the ballots from the March 14, 2006 meeting:

Item 1, regarding the approval of the January 24, 2006 Kansas, Inc. Board of Director's Meeting minutes, the results were 9 yes, 0 no, 0 abstain. Motion carried.

Item 2, regarding the approval of the financial report for the period ending January 31, 2006, the results were 9 yes, 0 no, 0 abstain. Motion carried.

A motion was made by McCants to approve the Minutes of the March 14, 2006 Minutes. Seconded by Schnacke. Motion carried.

**Financial Report**

Ahlerich provided the financial report for the period ending April 30, 2006. Ahlerich provided details from the report and noted there were no major anomalies during this period. Discussion ensued. A motion was made by Argo to approve the financial report for the period ending April 30, 2006. Seconded by Kelly. Motion carried.

Ahlerich provided an update on the FY 2007 Budget, and noted that funding had been appropriated for the evaluation of the Bioscience Authority (\$12,500), Center for Entrepreneurship (\$12,500), and the Department of Commerce (\$150,000). Ahlerich noted the importance and relevance of these activities to the overall role of Kansas, Inc. Discussion ensued.

**Co-Chair Report**

Bossert noted that this would be the last meeting of FY 2006, and thanked the Board and staff for their efforts.

## **Legislative Report**

Several Board members provided information regarding the 2006 Legislative Session.

Gordon noted several bills of interest regarding economic development had successfully passed through the Legislature, and highlighted several bills including SB 324 regarding the Rural Business Development Tax Credit, HB 2583 regarding the New Business and Equipment Tax Exemption, and SB 388 regarding the Biodiesel Fuel Producer Production Incentive.

Kelly provided discussion regarding eminent domain legislation, noting possible impacts on both rural and urban areas. Kelly noted that future issues with this legislation may need to be addressed. Discussion ensued.

Burroughs provided discussion regarding eminent domain legislation and the possible effects of HB 2583 regarding the New Business and Equipment Tax Exemption. Burroughs noted that there was the potential for negative impact if business and industry did not purchase new machinery and equipment. Discussion ensued.

Gordon noted that work has been done to create a model to illustrate the effects and possible impacts of this type of Legislation, and the objective was to provide a model to Legislative Research for further use.

Schnacke noted SB 303, enacting the Kansas Energy Development Act was a good piece of legislation for the energy industry and would be very beneficial to Kansas. Discussion ensued.

## **President Report**

Ahlerich provided an overview and presentation of the upcoming 2007 Strategic Planning. Within this presentation, Ahlerich focused on Kansas, Inc.'s overall mission and timeline and how it relates to the "grassroots" strategic planning effort. Discussion ensued. Several Board members provided insight and comments regarding the focus and overall implementation of the plan.

11:35 p.m. Robinson was excused from the meeting

Following the discussion Ahlerich recommended that the Board provide formal approval of 2007 Strategic Planning. A motion was made by McCants for the Board to approve and endorse the 2007 Strategic Planning Model, as outlined in the presentation. Seconded by Argo. Motion carried.

Ahlerich provided a brief overview of the Indicators of the Kansas Economy (IKE) project, contracted through University of Kansas, Policy Research Institute, to aggressively advance the concept forward. Korber provided a brief presentation of the newly created prototype website and its capabilities. Discussion ensued.

Ahlerich provided the Board with an update on current research projects, including the: *1<sup>st</sup> Quarter Consumer Confidence Survey*, *Property Tax Comparisons Among Kansas Localities and Select Cities of the United States*, and *A Brief History of Workforce Development in Kansas*. Discussion ensued.

Ahlerich reported contact with the Governor's office regarding Board appointments, and noted no further information was available.

Ahlerich requested permission from the Board to attend a meeting regarding wealth transfer in Lincoln, NE with a representative from the Kansas Center for Entrepreneurship. Discussion ensued. A motion

was made by Schnacke to grant permission for Ahlerich to attend the meeting on behalf of Kansas, Inc. Seconded by McCants. Motion carried.

### **New Business**

Bossert provided the Board with Ahlerich's updated contract with Kansas, Inc., extended through December 31, 2006. Discussion ensued. A motion was made by McCants to approve this contract through December 31, 2006. Seconded by Schnacke. Motion carried.

Bossert noted that terms for both Co-Chair and Vice-Chair were open for nominations. Discussion ensued.

A motion was made by McCants to nominate Argo as Co-Chair of the Kansas, Inc. Board of Directors. Seconded by Schnacke. Motion carried.

A motion was made by McCants to nominate Waite as Vice-Chair of the Kansas, Inc. Board of Directors. Seconded by Leiker. Motion carried.

Bossert thanked the Board for their efforts and turned the meeting over to Argo. Argo presented Bossert with a plaque thanking her for her commitment and efforts regarding Kansas, Inc.

### **Other Business**

Fitzhugh noted the upcoming annual report would reflect the 20<sup>th</sup> anniversary of Kansas, Inc. and invited Board members to submit any articles or suggestions that may be included in the report.

With no further business, Argo adjourned the meeting at 12:20 p.m.

Respectfully Submitted,

Stan Ahlerich,  
President